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******Republic of Serbia**

**Public Procurement**

**Office**

**Conference**

**Changing paradigm in public procurement:**

**Towards Value for Money and Higher Efficiency**

**June 1-2, 2016**

**Klub poslanika, Tolstojeva 2, Belgrade**

**Wednesday, June 1**

9:00 – 9:15 Registration

9:15 – 10:15 Opening Session and Welcome Address

**Željko Ožegović,** State Secretaries,

Ministry of Public Administration and Local Self-Government

**Kyle Scott**, Ambassador, U.S. Embassy

**Michael Uyehara**, Deputy Head of Mission, OSCE Mission to Serbia

**Steliana Nedera**, Deputy Resident Representative at UNDP

**Tony Verheijen**, Country Manager for Serbia, Europe and Central Asia, World Bank

**Steffen Hudolin**, Head of Operations – Section II, Delegation of EU

Preparatory Activities and Planning in Public Procurement

10:15 – 11:25 **Acquisition Planning – Defining the Need and Conducting Market Research** -

Professor Steven Schooner, Nash & Cibinic Professor of Government Procurement Law and Co-Director of the Government Procurement Law Program

11:25 – 11:45 Q&A

11:45 – 12:05 Coffee break

12:05 – 12:35 **Challenge of Deciding What Procurement Method to Use** - Natascha B.F. Graff, Procurement Analyst in the Security Division, European Central Bank

12:35 – 12:45 Q&A

Selection Process and Award of the Contract

Writing Specifications and Selecting and Crafting Evaluation Criteria:

The Challenge of How to Assess Cost or Price (1st part)

12:45 – 13:30 **Why Should You Use Best Value** - Professor Joshua Schwartz, E.K. Guvin

Professor of Government Contracts Law and Co-Director of the Government

Procurement Law Program

13:30 – 13:45 Q&A

13:45 – 14:45 Lunch

14:45 – 15:30 **Use of Non-Price Criteria as Evaluation Factors** - Professor Joshua Schwartz,

15:30 – 15:45 Q&A

15:45 – 17:00 **Panel Discussion on Good Practice**

* **CEE IBM Transformation & Operations**,Mirela Senica, Procurement Manager
* **Siemens d.o.o**., Marko Nikolić, Project Manager
* **BUCK d.o.o.**,Darko Budeč, President of the Company
* **Merck Sharp & Dohme**,Miha Božič, Tender and Pricing Lead for theBalkan region
* **Johnson & Johnson**, Ratko Štimac
* **Bexing d.o.o.**, Aleksandra Bogunović, Director

**Thursday, June 2**

Selection Process and Award of the Contract (cont’d)

9:30 – 10:10 **Conducting Negotiations** - Professor Joshua Schwartz

10:10 – 10:25 Q&A

10:25 – 10:45 **International Experience on Ways to Evaluate Tenders and Make the Source Selection Decision** - Natascha B.F. Graff

10:45 – 11:00 Q&A

11:00 – 11:20 Coffee break

11:20 – 12:00 **Framework Agreements and E-Procurement** - Professor Steven Schooner

12:00 – 12:15 Q&A

12:15 – 13:00 **Contract Management** - Marcel Stuijts, CEO, Bizob - Public Agency for

structural collaborative procurement in the South-East of the Netherlands

13:00 – 13:15 Q&A

13:15 – 14:00 **Panel discussion: Towards higher standards in compliance with the**

**regulation and future role of civil society organizations**

* **Association of Professionals in Public Procurement**, Stevan Radunović,

President of Association

* **Transparency Serbia**,Rade Djurić,Associate

14:00 Lunch

* **Material from the Conference can be downloaded via this link:**

<http://www.ujn.gov.rs/ci/news/story/322/Конференција%3A+Вредност+за+новац+и+повећање+економичности+у+јавним+набавкама+.html>